

## THE FACES OF

## **Banking**

s a community bank serving Skagit, Snohomish and King Counties, Mountain Pacific Bank is proud to be considered "old school" by its customers. While the technologies underpinning its services are state-of-the-art, its business model is predicated on building relationships rather than simply conducting transactions.

Mountain Pacific Bank's origins date back to 2005 when long time community banker Mark Duffy and a group of seventeen local business leaders raised \$16.5 million to create a bank that would be owned by long-term investors and provide high-quality financial products and services to businesses, professionals, and individuals at a fair price — becoming "the local bank of choice for customers, employees and shareholders by exceeding their expectations." The bank opened one year later and set a record in Washington for achieving profitability in just six months.

In April 2019, Mountain Pacific Bank expanded into Skagit County with the opening of its Burlington branch and will be expanding its footprint into Whatcom County with the soonto-be-announced opening of a branch in Bellingham.

Mountain Pacific Bank distinguishes itself through an extraordinary level of customer service delivered by friendly and knowledgeable staff, including personalized services such as its Mobile Branch, where bank deposits are picked up directly from local businesses and deposited for them.

"We want to know our customers by first name when they come in," says Tracy Nguyen, Vice President of Marketing. "We want to hear about their businesses and what's important to them so we can support them for the long term. Our CEO always tells us that the best compliment he gets is when customers tell him they love Mountain Pacific Bank. That is exactly the kind of bank he envisioned when he started it."

The bank's focus on building long-term relationships has certainly been appreciated by its customers. Mountain Pacific Bank has been recognized as one of the top 200 Community Banks by the American Banking Association (ABA), and was a "Best of Skagit" award recipient for best bank in Skagit County in 2023 along with awards in several other categories.

"I've always been a believer in community banking," says Mountain Pacific Bank CEO Mark Duffy. "When you bank with us, your money stays here and goes back to work in the local community. We are invested in our communities. Our Board, Management and Staff engage in local organizations, serve on local boards, and support local events and activities."

Mountain Pacific Bank is open Monday through Thursday from 8:30am to 5pm and Friday from 8:30am to 6pm.

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